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10 11	Attorneys for Plaintiff Alice Vysata	
12 13 14		DISTRICT COURT CT OF CALIFORNIA
15 16 17 18 19 20 21 22 23 24 25	ALICE VYSATA, Plaintiff, v. MARC MENOWITZ, An Individual; and APARTMENT RENTAL ASSISTANCE II, INC. dba APARTMENT CORP. Defendants.	CASE NO.: 18-cv-06157-JAK-RAO DECLARATION OF COUNSEL BARBARA E. FIGARI IN SUPPORT OF PLAINTIFF ALICE VYSATA'S MOTION FOR SANCTIONS [Filed Concurrently with Plaintiff's Notice of Motion and Memorandum of Points and Authorities] Hearing Date: January 2, 2019 Time: 10:00 a.m. Ctrm: 590
26 27 28		

Case 2:18-cv-06157-JAK-RAO Document 58-1 Filed 01/24/19 Page 1 of 79 Page ID

- I, Barbara E. Figari, declare as follows:
- 1. I make this Declaration of my own personal knowledge, except where stated upon information and belief, and if called as a witness, I would and could testify competently to the matters stated herein.
- 2. I am an attorney admitted to practice in the State of California and am a member of the Bar of the State of California having been admitted in 2007. I am admitted to practice before this Court, as well as the Southern, Eastern and Central District Courts in California, the Ninth Circuit Court of Appeals, and the United States Supreme Court. I am one of the attorneys of record for the Plaintiff in this matter, Alice Vysata.
- 3. Attached hereto as **Exhibit 1** is a true and correct copy of the Transcript of Proceedings from the November 19, 2018 proceedings in Palm Beach County Circuit Court.
- 4. Defendants' counsel did not have my permission to file a joint report, using the caption from myself and my co-counsel's office. Defendants' counsel did not have permission to file a joint report containing my signature.
- 5. Pursuant to Local Rule 7-3, a meet and confer telephone call was held among counsel on December 5, 2018. This phone call lasted 35 minutes. Thereafter, Plaintiff's counsel responded to Defendant's counsel's email messages regarding the same.
- 6. I have spent 3.1 hours drafting this motion, 35 minutes on a meet and confer phone call with Defendant's counsel, and 21 minutes on the November 9 phone call with Defendant's counsel and this Court. That time does not include time spent discussing these matters with co-counsel, meeting and conferring with Defendants' counsel as to the underlying reports or issues, or any future briefing or appearances as to this motion.

Case 2:18-cv-06157-JAK-RAO Document 58-1 Filed 01/24/19 Page 3 of 79 Page ID I declare, under penalty of perjury under the laws of the State of California, that the foregoing is true and correct. Signed this 24th day of January 2019 at Rancho Cucamonga, California. /s/ Barbara E. Figari Barbara E. Figari

		Page 1	
1	IN THE CIRCUIT COU	RT OF THE 15TH	
2	JUDICIAL CIRCUIT IN AND FOR		
3	PALM BEACH COUNTY, FLORIDA		
4	CASE NO. 50 2015 C	C 008029 XXXX MB	
5			
6	APARTMENT RENTAL ASSOCIATES,		
7	Plaintiff,		
8	vs.		
9	ALICE VYSATA,		
10	Defendan	t.	
11		X	
12			
13			
14			
15		HEARING BEFORE THE	
		HONORABLE JAMES NUTT	
16			
17	DATE TAKEN:	NOVEMBER 19, 2018	
18	TIME:	1:30 P.M 2:50 P.M.	
19	PLACE:	PALM BEACH COUNTY COURTHOUSE	
		205 NORTH DIXIE HIGHWAY	
20		WEST PALM BEACH, FL 33401	
21			
22			
23			
24	REPORTED BY:	RICK WHITE, C.S.R., F.C.R.	
		and NOTARY PUBLIC	
25			

Page 2 1 **APPEARANCES:** 2 On behalf of the Plaintiff 3 CHASE LAW, LLC 1509 16th Street NW Suite 500 Washington, DC 20036 4 By: Kenneth Chase, Esq. kchase@chaselaw.com 5 6 7 On behalf of the Defendant 8 SCOTT WAGNER and ASSOCIATES, P.A. 250 S. Central Boulevard, Suite 104 Jupiter, Florida 33458 9 By: Allison Duffie, Esq. aduffie@scottwagnerlaw.com (live.) 10 11 and Daniel Kalish, Esq. 12 13 (via telephone.) 14 15 16 17 18 19 20 21 22 23 24 25

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Page 3 -- PROCEEDINGS --1 2 THE BAILIFF: All rise. Court is now in 3 session, the Honorable James Nutt now presiding. 4 THE COURT: We have counsel on the phone. 5 MR. KALISH: Your Honor, this is Dan Kalish 6 representing Alice Vysata. 7 THE COURT: All right. Who do we have 8 here? Let's take all appearances. 9 MR. CHASE: Good afternoon, Kenneth Chase 10 for the plaintiffs, Apartment Rental Assistance, 11 Incorporated and Mark Manowitz. With me today is 12 Zack Slinker from my office. 13 THE COURT: Great. MS. DUFFIE: Allison Duffie from Scott 14 Walker and Associates and we are local counsel for 15 16 Alice Vysata. 17 THE COURT: I kept getting memos about 18 referral. You can stand, sit down, whatever you feel like. Where do we stand with all this? 19 This 20 is just a boat load of stuff, not to use technical 21 terms or anything, but the stuff that you guys gave 22 me, I couldn't figure out or organize it. 23 I have never had this happen in any of What I need is a list of what motions 24 these cases.

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were outstanding or resolved or just the issues.

	Page 4
1	lot of this stuff went back and forth. I tried to
2	make sense of it all. So the one thing that I
3	read, basically, you have three motions for today.
4	MR. CHASE: Correct, Judge.
5	THE COURT: Partial summary judgment and
6	then two motions to dismiss.
7	MR. CHASE: That's right, Judge.
8	THE COURT: With forum non conveniens being
9	one of those.
10	MS. DUFFIE: Yes, Your Honor.
11	THE COURT: All right. Let me get my head
12	around it all. What do you think is the best way
13	to approach it?
14	MR. CHASE: Judge, do you have any
15	suggestions.
16	MS. DUFFIE: I think they filed a motion
17	for summary judgment, the plaintiff. I think it
18	probably makes more sense for them to start.
19	THE COURT: Well, forum non conveniens got
20	an attraction. That would settle it all.
21	MS. DUFFIE: Okay.
22	THE COURT: I am concerned about the timing
23	issue on that one more than anything.
24	MR. CHASE: I have case law for Your Honor
25	on that.

Page 5 THE COURT: Yes, a lot of which you cited 1 2 here already. 3 MR. CHASE: Yes. THE COURT: Yeah. I mean, if you think you 4 5 should take the summary judgment first. Your Honor, whatever you would 6 MS. DUFFIE: 7 care to do. THE COURT: The time that I have had to 8 9 spend with it, unfortunately I am usually well 10 steeped in all of my hearings, but we're going to 11 have to start with the basics on this. But I will 12 take it however you guys want to bring it to me. 13 MR. CHASE: I would be happy to begin. THE COURT: What has been resolved or not 14 15 resolved. Are we conferring or minimizing things? 16 MR. CHASE: The only thing that is before 17 the Court now is the motion for partial summary 18 judgment filed by the plaintiffs. And after that was filed there was two motion to dismiss the 19 20 amended complaint, and the other one was motion to 21 dismiss on forum non conveniens. 22 Those are the only motions before the Court 23 today. With respect to the meet and confers, that 24 had to do with subpoenas and we are very close to an agreement on that. We don't plan to argue that 25

Page 6 at all today. 1 2 THE COURT: Okay. Those are basically compelling for fees and all that. Why don't we 3 tackle this partial summary judgment, which is 5 multiple, multiple points, if I got that right. MR. CHASE: Correct, Judge. 6 7 THE COURT: All right. Do you guys agree on any of this stuff? You guys are filing motions 8 9 and memorandums from the federal court into the 10 state court. I don't know what you all consider 11 current right now other than this one is your forum 12 non conveniens. 13 MR. CHASE: The forum non conveniens is the defendant's motion. 14 15 THE COURT: Right, right. I'm just trying 16 to get -- this one notebook that I was provided 17 with doesn't -- the tabs don't match up to the 18 index to it. So why don't we figure out what documents we have here. What is this? U.S. 19 20 District Court in West Palm Beach tabs one through 21 25 plaintiff's/counterdefendant's motion for 22 partial summary judgment. Is that the motion for 23 partial summary judgment? 24 MR. CHASE: Correct, Your Honor. That was 25 the oldest motion that was filed on July 5th.

	Page 7	
1	THE COURT: In federal court.	
2	MR. CHASE: In federal court.	
3	THE COURT: Okay. You have not converted	
4	this and filed it in state court.	
5	MS. DUFFIE: We filed it as an initial	
6	filing.	
7	MR. CHASE: We renewed it. Instead of	
8	refiling it, they filed opposition in state court.	
9	We filed a reply in state court.	
10	THE COURT: Clear as mud. All right. So	
11	that's your motion. You have four points to it.	
12	MR. CHASE: Correct, Judge.	
13	THE COURT: Florida law governs this	
14	dispute. Why don't we take them one at a time. We	
15	will go as far as we can today.	
16	MR. CHASE: Would Your Honor like a summary	
17	of the factual circumstances?	
18	THE COURT: I will need some of it. I	
19	mean, I did read enough that, I guess, I understand	
20	defendant ultimately was working in California for	
21	the plaintiff.	
22	MR. CHASE: We don't see it that way.	
23	THE COURT: Right. Why don't you give me a	
24	summary.	
25	MR. CHASE: So in 2011, there is a company	

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Page 8 that existed since 1994, Apartment Rental 1 2 Associates. We will call them ARA. 3 THE COURT: Which is the plaintiff. MR. CHASE: Which is the plaintiff. Thev 5 conduct business in a number of states, including a substantial amount of business in Florida. 6 7 2011, the defendant, Ms. Vysata, replied to an advertisement for an unpaid internship. 8 9 Ms. Vysata started as an intern and then she drafted in 2012 what was called a consulting 10 11 agreement. Ms. Vysata's background --12 THE COURT: At this point in time, she was 13 living in California. 14 MR. CHASE: She was living in California at 15 the time. So she drafted a consulting agreement 16 and she is a real estate agent. She is not a real 17 estate broker. She was licensed as a real estate 18 sales person, real estate agent in California until 2015, and in Florida until 2007. 19 20 That document, which is Exhibit 1 to the 21 plaintiff's motion for partial summary judgment, is 22 a brokerage fee. It looks like a brokerage 23 agreement. It walks like a brokerage agreement. 24 It functions like a brokerage agreement. There is no differentiation in it whatsoever and a brokerage

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Page 9 1 agreement except it is not called a brokerage 2 agreement. The function of a brokerage agreement under 3 Chapter 475 of Florida law is an agreement that 5 calls for a commission payable to a broker for brokerage activities that relate to real property. 6 7 THE COURT: And this assignment was performed in California. 8 9 MR. CHASE: It was signed and executed in 10 California, but Ms. Vysata moved out of California 11 in 2015. Everything that is relevant in this case 12 happened after Ms. Vysata moved out of California. 13 She is a resident of Florida, undisputed. 14 She has bought two pieces of property. 15 THE COURT: She signed the agreement prior 16 to 2015. 17 She did, correct. MR. CHASE: There is alleged performance from both sides after 2015. 18 So 19 everything that happened before 2015, our position 20 is that it is completely irrelevant. 21 THE COURT: Okay. Go on. 22 MR. CHASE: Okay. The way Ms. Vysata was 23 paid on these transactions was literally the exact 24 manner in which an outside broker was paid, other transactions representing the buyer. 25 The outside

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broker and Ms. Vysata in the same manner would charge a percentage of the sales price, full commission, so no salary, no underlying salary, full commission.

What is a very key exhibit that we would point out for the Court is the affidavit of Audrey Yaboa who prepared Ms. Vysata's tax returns every year since 2014. And Yaboa attests that never did Ms. Vysata indicate that she was an employee of Apartment Rental Associates.

In fact, Apartment Rental Associates never indicated that Ms. Vysata was an employee.

Apartment Rental Associates never paid Ms. Vysata any money. Mr. Manowitz never paid Ms. Vysata any money. Every year since 2014 Ms. Vysata has declared herself on her tax returns under oath, Your Honor, as a self-employed person. And that is because Ms. Vysata owns a number of different businesses.

Ms. Vysata operates numerous different web businesses, dating websites, tinyhouseproperties.com, tinyhomeproperties.com, 15 domain names Ms. Vysata has. They are all on her taxes. She had never received a W-2 or a 1099.

In contrast, Apartment Rental Associates

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has employees and for the actual employees of Apartment Rental Associates, those employees receive W-2s. They receive 1099s. They are state and federal and tax withhold, social security tax. None of that happened with Ms. Vysata. Until all times in (201) 420-1728 all of the years that were relevant she was always 3,000 miles away whether she was in Florida whether she was in Connecticut whether she was in New York she had four different residences. Nobody knows where she is. She has four different cars. Nobody can keep track of her.

She has that right because she is a self-employed person. Parties conduct business at arm's length and Apartment Rental Associates is a long-term client of Ms. Vysata. We agreed to that.

However, Ms. Vysata was never employed. In the three years preceding 2018 so 2017. And 2014 Ms. Vysata and Mr. witnesses saw each other about five or ten times total, total. That's not an employer-employee relationship. Ms. Vysata would take time off, substantial amounts of time, 40 hours of time to receive her commercial pilot's license. She, Ms. Vysata, studied in Europe. She has every right to do it because she is an independent contractor. The parties got into a

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dispute because in the latter part of 2015 and it will show this very clearly the dispute centers around Ms. Vysata not wanting to come to California, frankly not wanting to come to California. And the parties parted ways in November of 2017.

The parties both agreed in its own right to stop working with each other. At the end of the relationship, there was some discussion about a resolution as to the parties' competing claims. The parties weren't able to resolve. The parties went forward with litigation.

The lawsuit was filed here in this Court on March 13, 28 by Apartment Rental Associates and Mr. witnesses as plaintiffs. They filed the complaint. On May 9, 54 days later, Ms. Vysata removed to the U.S. District Court for the Southern District of Florida; never filed a motion for summary judgment, never filed a motion for summary judgment for non conveniens, none of that.

Then on day 16, Ms. Vysata filed a seven-count counterclaim with claims under Florida law, claims under ethical law, and most importantly, Your Honor, a breach of contract claim. That contract, the same consulting agreement we contend

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that is a brokerage agreement. She says there is a breach of that agreement. That agreement was brought by Ms. Vysata in this Court. This Court is the court to decide that. There has been an amended complaint.

THE COURT: This Court or the federal court?

MR. CHASE: This Court. So the federal court.

THE COURT: Remanded.

MR. CHASE: Remanded pursuant to our motion for remand it was an untimely removal. There was some games with service of process and Judge Rosenberg determined that the initial service which we effectuated was valid.

And so Judge Rosenberg remanded it because the removal was untimely in no way can the under typically necessary of a removal enure to Ms.

Vysata's benefit. In no way. It was remanded on 8-1. Then on 8-7, 144 days after service was effectuated on March 16, that is when the motion for forum non conveniens was filed under rule 1.0062 G. The case is crystal clear and says that the case must be brought within 60 days. The fourth district has been crystal clear.

Page 14 THE COURT: What about the issues she 1 2 raises excusable neglect, but what about the cases 3 that show that you can consider excusable neglect? It says shall. 4 5 MR. CHASE: I'm not aware of a case where excusable neglect has been held to extend that 6 7 60-day --THE COURT: That is not a kind of argument 8 9 for forum non conveniens. 10 MR. CHASE: That kind of dovetails into 11 that, but I could stick with the motion for partial 12 summary judgment. 13 THE COURT: It is forum non conveniens, 14 then should I rule on the motion for summary 15 judgment? 16 MR. CHASE: If the Court would grant the 17 motion for forum non conveniens, that could moot 18 the motion for partial summary judgment. THE COURT: I am not inclined to do it one 19 20 way or the other. I don't want this to be seen as 21 It just seemed to meet threshold. are touching on both motions. 22 23 MR. CHASE: So the first point of the 24 motion for partial summary judgment, which is the 25 first motion that was filed in terms of the time

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frame, is Florida law should govern. Why should Florida law govern? Because Ms. Vysata is undisputedly a resident of Florida. She declared her Boca Raton home as her homestead for two years in a row, 2017 and forward looking, 2018.

There is no dispute that there is personal jurisdiction over Ms. Vysata in Florida. There is no dispute that a Florida real estate transaction in Gadsden County, Florida began in 2017 and continued into 2018.

That's one of the two real estate transactions that's disputed with respect to this commission. Ms. Vysata filed in this case not in any California case that there is a breach of contract, this very contract. Subsequent to Ms. Vysata's seven-count counterclaim, including the seven-count counterclaim, including all manner of claims in Florida.

On June 12, a month later, Ms. Vysata filed without moving to amend her counterclaim in this case, she filed a lawsuit against Apartment Rental Associates and Mr. Manowitz in Los Angeles Superior Court for sexual harassment and she made those claims claiming that she was an employee some 3,000 miles away when the parties are subject to this

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written brokerage agreement where we couldn't send she is absolutely not an employee.

THE COURT: When was that filed?

MR. CHASE: That was filed on 6-12. So that was filed a full month after the seven-count counterclaim in this case. In fact, some of the counts in the seven-count counterclaim are actually from the same labor law subsection that the counts were filed in the California action.

What we have responded with, with respect to the California lawsuit is we have moved to dismiss it based on claimants and that's a phrase res adjudicata that we have cited the Supreme Court, 9th Circuit, 11th Circuit across the board courts substantially frown upon, I wouldn't say substantially uniformly putting claims in different baskets.

We have contended all along that all the claims between these parties should be litigated in the same court, in the same action.

THE COURT: So you agree on that.

MR. CHASE: We agree on that. So when determining which court should hear the claims, there is a rule called the first to file rule. And the first to file rule says the plaintiff gets the

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presumption. If there is proper jurisdiction in that first court, the plaintiff gets the presumption.

THE COURT: There is case law that has weakened that significantly.

MR. CHASE: Sure, but in this case, Judge, it is not just the plaintiff, it is the plaintiff, the counterclaimant and then the plaintiff for the amended claim. So it is not just the first to file. The first to file was Apartment Rental Associates, Mark Manowitz here.

The second to file was Ms. Vysata here. At no point prior to 8-7, 144 days after she was served, did Ms. Vysata move to transfer this case to the California case. Never.

In this case, we have exchanged, the parties, 14,344 documents in discovery. The parties have responded to 11 different sets of discovery responses. Two depositions have been taken in this county. In California, no discovery has been taken at all. There have been discovery requests served by Ms. Vysata which are duplicative of discovery requests in this case, in which we have moved for a stay and moved for a protective order.

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It is our position that, number one, related to the motions today, the dispositive motions, we believe there is no merits to any of the motions to dismiss, number one.

The motion to dismiss for forum non conveniens is untimely as a matter of law, and even if it wasn't untimely, it is not well taken. It fails on all the different substantive grounds.

The motion to dismiss the first amended complaint, we have responses to that, and I could go through them if the Court would like. And we believe that that would be denied. The first amended complaint is extraordinarily comprehensive.

They show the claims' fundamental facts, according to each claim and dismissal should not be granted. So what we are left with here, Judge, are proceedings that are happening in California and proceedings that are happening here.

And I can inform the Court about the most recent discussions that occurred in California less than two weeks ago. The California court asked the parties to report back after these motions were litigated and resolved. So we would like to litigate these motions.

We have north of 23 different subpoenas

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that we have now narrowed the scope on almost all of them and plan to file them in Florida.

To the extent that there is a discussion about out-of-state evidence and out-of-state witnesses, we have now made the defendants aware of what the case law is.

The case law is that serving notice of intent to serve a subpoena under Florida rule 1.351, and then if it is an out-of-state subpoena, then you follow the domestication process pursuant to the Uniform Discovery Act.

THE COURT: Yeah, I was going to ask, because I didn't agree to compulsory service because service of process is not available. That was one of the arguments that was made. You were saying that compulsory service of process is not available to some party.

MS. DUFFIE: Not the motion to raise it res adjudicata.

THE COURT: No, for forum non conveniens.

Yeah, one of the arguments was you couldn't get
other witnesses, but I think there is process that
you can, not that I think it matters.

MS. DUFFIE: You mean the subpoena power.
THE COURT: Yeah. What's going to be the

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most -- what's weird to me about the size of this case is the initial claims on the real estate brokerage contract agreement are narrow.

There is not going to be that many witnesses to it. It is a narrow universe. You have a sexual harassment employment case in California, that's going to be incredibly witness intensive.

MR. CHASE: Judge, I can respond to that.

California to here, and I used the employee term, and I didn't really mean to be that specific and I saw your sensitivity to that, but I wasn't making a ruling on the clarification, but if that allegation is there while she was an employee of the company and what the company is, if it is a California company, it seems to me that that case is much stronger, much more policy reasons to have that go forward in California, not here.

MR. CHASE: A few thoughts on that. One, we have stated this and it is set forth in the complaint that there are more witnesses in Florida as to that than there are in California.

Everything that is alleged in that complaint that happened to have been filed in

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California because the attorneys frankly live on the west coast, and three of the attorneys that are on that case are on the west coast. That's the inconvenience. Ms. Vysata lives here.

So the notion that if more evidence is somewhere else, Mr. Manowitz and Apartment Rental Associates have not only consented to the jurisdiction of this Court, have selected the jurisdiction of this Court because this is where personal jurisdiction over Ms. Vysata is.

So evidence can be obtained, a subpoena for documents as to ARA, the company, can be served on counsel. This discussion about evidence being somewhere else. It is not 1758.

There are uniform interstate discovery acts that documents can be produced when there is -- across state lines. So this is not this federalism issue with respect to subpoenas.

THE COURT: But you are going to argue now that you can't go forward -- you are going to argue now on the res adjudicata on the claims in California, but what you are telling me now is your client would be amenable to having those claims brought within this lawsuit.

MR. CHASE: Absolutely, Judge.

Page 22 THE COURT: What's the benefit to that? 1 MR. CHASE: The benefit is administrative 2 convenience for starters. Also the case law 3 requires it, because any time there is a common 5 nucleus of operative facts, and here, there cannot be any credible assertion that there is not a 6 7 common nucleus of operative facts with the parties 8 communications over the years. 9 There is only an allegation against Mr. 10 Manowitz. The company stuff, that's really kind of 11 a misnomer because it is really kind of just one 12 So there have been -person. 13 THE COURT: Yeah, that's what I saw in some 14 of the documents. Who is the argument that this 15 consulting agreement was with? It is signed by him 16 and apparently individually. 17 MR. CHASE: And Apartment Rental Associates 18 as the company. 19 THE COURT: It says it's between agent of 20 Apartment Rental Associates. I am sure you all 21 dispute what that is. Is it a company contract or 22 is it an individual contract? 23 MR. CHASE: We say it is an individual 24 contract. Ms. Vysata drafted it. So the performance of a contract in breach of a contract, 25

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Page 23 ody disputes of the

not the existence of the contract. Nobody disputes the existence of the contract.

The performance and the breach of the contract is always, under California law and Florida law, governed by the state's law where performance was rendered or breach occurred.

THE COURT: Well, here you have one -where was the other property performed? You said
one property -- and this is just the sale of
property, right? One property was in Florida.

MR. CHASE: The other one was in Louisiana, nothing in California.

MS. DUFFIE: Your Honor, to clarify, the one property, Ms. Vysata hasn't been paid on. That's the only property that is located in Florida. The other properties are located outside of Florida.

THE COURT: In Louisiana, the other one?
MS. DUFFIE: Yes.

MR. CHASE: A key part of this case, Judge, with respect to these, quote unquote "wage claims," she never received any wages anyway. This agreement on its face is actually enforceable because it is an unlicensed brokerage agreement.

That's why chapter 145 in Florida law is so

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important because there is no legal obligation, there can't be a legal obligation. That agreement is cut off. It is null and void. The parties did perform under it in the past, but as to a future obligation under that agreement legally, there cannot be one, because it would be illegal.

And the Florida Department of Real Estate agrees and there is an investigation as to Ms.

Vysata's unlicensed brokerage activities from the State of Florida.

So that agreement can't be used in the breach of contract claim to demand that anyone owes Ms. Vysata any money as a matter of law because it is void and unenforceable. So that is a point of law --

THE COURT: Well, it wouldn't be void and unenforceable for the Louisiana property.

MR. CHASE: Perhaps, and so this is something that was thought of. The question is, if a broker, unlicensed or licensed, is stationed in Florida, there is no dispute that this is a Florida broker charging money from Florida of third parties, but when that property is located in Florida, no question, 475 applies.

The question is if the property is located

Page 25 1 in Louisiana, what state law applies to whether 2 that commission --THE COURT: Louisiana, wouldn't it? 3 MR. CHASE: Maybe. Our position is that it 4 5 is still Florida law applies, because this is Florida brokerage. Whether the real estate --6 7 THE COURT: Yeah. Let me stop you with a 8 But you have an agreement signed in nod. California. Just because of the fact that she 10 lives here doesn't mean she is conducting business 11 here. 12 But imagine, Your Honor, if she MR. CHASE: 13 was a licensed Florida broker. Her business was in That would be jurisdiction in Florida 14 Florida. 15 under the purview and ambit of 475. 16 THE COURT: If I have a Florida licensed 17 broker and I fly to Louisiana and I do a deal in Louisiana, I'm not doing that as a Florida licensed 18 19 broker because I don't need my license for that 20 deal in Louisiana. So Louisiana law would apply to 21 it. 22 MR. CHASE: Well, 475 -- I'm not aware of a case that has held and we have looked at the cases 23 24 that defendant has cited with the principle that, 25 quote, some other state's law should apply when the

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broker is located in Florida.

No case law that I have seen, and if there is other case law, I would happy to look at it, no case has held that a Florida real estate broker that attempts to charge fees for an out-of-state transaction, let's assume it is in North Dakota, no case has held that that broker is not regulated by chapter 475, because all Florida brokers are regulated by Florida statute section 475. That is the governing statute.

THE COURT: But do you have a case that says when the Florida broker is in Texas, that their actions in Texas with Texas residents are governed by the Florida statute?

MR. CHASE: I haven't seen it, but what we have seen is that when that Florida broker is unlicensed, they can collect commissions in no states, certainly not in Florida. It would be unlicensed activity.

Ms. Vysata after 2015 was licensed to be a broker nowhere. Actually, Ms. Vysata has never been licensed to be a broker. So she can't collect a commission. So what is being asserted is this retroactive assertion of, oh, I was an employee, but I guess I must have misclassified myself.

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So we have never had an objection, Your Honor, to the sexual harassment claims being brought in this Court. We have never had a substantive objection. We never said you can't bring it. We have conducted substantial discovery in this Court. Let's keep it in this Court. We want to litigate it all together.

So we have no objection to an amendment of the counterclaim to allow those claims to be brought.

THE COURT: We can't even touch the surface of all of this is stuff. It's too many issues. I am focusing now more on the law that applies in the relationship -- I understand the relationship between these two cases and these two parties.

Where do you stand on the forum non conveniens? I think you did cite a case that says justifiable excuse can be used to extend the timing.

The threshold issue to me is the timing because I think the statute does say shall do it within 60 days. I didn't see an impediment to not raising the issue even in federal court, if forum non conveniens translates over both courts.

Instead of a counterclaim, that could have

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Page 28 been a defense raised in the federal court. 1 2 MS. DUFFIE: Well, Your Honor, it is 3 Florida statute 1.601(d), which requires 60-day service. There is no equivalent statute in federal 5 court. THE COURT: No, the timing. 6 7 MS. DUFFIE: Our position is that the case 8 was pending in Federal court for, I believe, it was 9 54 days. And then the motion to dismiss based on 10 forum non conveniens was filed on August 16. 11 THE COURT: Six days after it came back. 12 MS. DUFFIE: Right, six days after it came 13 back. So it would have been at the very least six 14 days after the federal court granted the motion to 15 remand, which is when state court motion was 16 actually filed. So our position is the time when 17 it was pending in federal court, the statute stayed 18 it. 19 THE COURT: The tolling stayed it. 20 Right, the statute 1.061 the MS. DUFFIE: 21 statute wasn't running. So our position is that it 22 was filed timely or in the alternative, if Your 23 Honor finds it wasn't filed timely, our position is

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THE COURT: What were you doing in the

that it would be excusable neglect.

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Page 29 federal court? You removed it to federal court. 1 2 We had a hearing. MS. DUFFIE: I attended the hearing with Mr. Chase where the Court took 3 testimony to determine whether or not there was 4 5 proper service made; whether Ms. Vysata was properly served, because they actually effectuated 6 7 service through her mother. THE COURT: Got you. Was it ever ruled 8 9 upon? 10 MS. DUFFIE: Yes. She felt it was proper 11 service and that's when the case was remanded back 12 to you with our motion to dismiss. 13 THE COURT: Was it served in Palm Beach 14 County under Florida law. 15 MS. DUFFIE: Right, in Boca Raton. 16 MR. CHASE: Your Honor, I have a couple of 17 I have provided these to counsel. cases. 18 Phillips versus American Optical Corporation in 19 Costa core Share and Cruises. May I approach? 20 THE COURT: Do they deal with remands? 21 MR. CHASE: They do. Not with remands. 22 With respect to the federal court proceedings that 23 would be governed by rule 12, and it was not even a 24 proper motion to dismiss under rule 12. THE COURT: They are reflecting service. 25

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Was a response filed to the complaint in federal court, the counterclaims in federal court or filed subsequently?

MR. CHASE: I don't know that a response has been filed pursuant to the counterclaim to the amended complaint. We filed an answer -- actually, yes.

We filed an answer to the counterclaims in federal court and the holding of the district court was that service was proper the whole time and the motion to quash was denied. So service was proper.

So it would be one thing if service was improper and it was some defect in service. Here, there is no exception for remand scenarios, and the Fourth DCA has been crystal clear and uniform across the board about the 60-day rule under rule 1.60 1(g).

MS. DUFFIE: We cited a case, S.U. Global
Inc. versus Tactical Support Services, there is a
Florida district court case, a DCA case that says
the plain meaning of the rule allows the trial
court to consider whether excusable neglect applies
to the forum non conveniens context.

THE COURT: That was the excusable neglect case that I looked at. What's the excusable

Page 31 neglect? You're saying that --1 2 MS. DUFFIE: Our position was just that while the case was pending, that jurisdiction lied 3 in the federal court. 4 5 THE COURT: There was no clock running against you in state court. 6 7 MS. DUFFIE: Correct. MR. CHASE: Even if that were true, Judge, 8 jurisdiction was in the federal court, they still 10 missed the rule 12 deadline. THE COURT: I don't know if they did. 11 Is 12 that a motion? 13 MR. CHASE: Right, Judge. We filed the counterclaim. Our complaint they were served on 14 3-6-16 removed to federal court on 5-9 and a 15 16 counterclaim on 5-16. They should have filed a 17 motion to dismiss on rule 12 for forum non 18 conveniens. 19 If they were relying on federal court 20 analog, that was the time to do it. The rule 12 21 expired months ago. 22 THE COURT: I think what counsel said is 23 there is no deadline for filing forum non 24 conveniens in federal court. The rule 12 is not a 25 deadline for them.

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MR. CHASE: My understanding is that there is a rule 12 motion to dismiss for forum non conveniens. If this is a motion to dismiss for forum non conveniens not under rule 12, that would be an interesting position for them to be relying on.

None of the case law in the Fourth DCA or anywhere in Florida has held that that is excusable neglect.

THE COURT: All right.

MR. CHASE: And one more point on that,

THE COURT: Yes.

Judge.

MR. CHASE: The parties engaged in a feverish amount of discovery in the federal court. We were served with discovery requests, a motion to compel, all this before a motion to dismiss for forum non conveniens. Then it didn't become inconvenient until a remand. It was convenient before that in litigation and then it became inconvenient.

THE COURT: That's what I'm trying to gauge. So, yes, basically in the federal court proceedings, you guys went forward, raised affirmative defenses, sought affirmative relief.

Page 33 MS. DUFFIE: Were didn't have to waive 1 2 them. 3 MR. CHASE: Also served discovery and a motion to compel. 4 5 MS. DUFFIE: Your Honor, should we reset the motions for when you have, when there is a lot 6 7 more, I don't know if you go on your docket trial calendar for a non-evidentiary hearing, what makes 8 9 more sense to you. 10 THE COURT: What makes more sense is trying 11 to get this resolved now. I'm just not sure I have 12 enough information. I have too much information in 13 one sense that I have got these lined up. I'm not 14 sure, just going back to the Florida law that 15 governs this disputes, I'm not sure what law, just 16 because it becomes moot, I don't think it drags 17 everything with it. 18 I'm going to need to know more. I'm not 19 going to have five days to spend on this case on 20 these motions. We need to figure out a way to get 21 this more concisely packaged for me. 22 MR. CHASE: I have a suggestion for Your 23 Perhaps we could hold the motion for 24 partial summary judgment in abeyance and the court

Maybe that

could rule on the motions to dismiss.

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Page 34 would move the case forward. 1 2 THE COURT: You have the independent 3 contractor versus the employee. I'm just looking at your partial motion. So this is the federal 4 5 court one, right? MR. CHASE: Right. What I'm saying is we 6 7 can withdraw that for the time being or hold it in abeyance to make it more discreet. 8 9 THE COURT: The problem is they are all 10 interwoven. Which court, which law applies may 11 affect where this is best litigated. You know, one 12 if the California law is the law that applies 13 although I don't really see much argument for that. 14 What law is you are arguing applies? 15 MS. DUFFIE: Well, Your Honor, our position 16 is Florida law doesn't apply because the one sole 17 property at issue in Florida Ms. Vysata was never 18 paid on. 19 THE COURT: Yeah, but she is suing to be 20 paid, right? 21 MS. DUFFIE: Correct. 22 THE COURT: You are trying to enforce 23 payment so you can't say she hasn't been paid loses 24 the Florida interest. That squarely falls within 25 Florida law and all the defenses that they have

Page 35 1 raised. She is trying to collect a commission on 2 the sale of Florida property while she was living in Florida. 3 You know, I don't see a way around these 5 Florida brokerage requirements. Right. For the one Florida 6 MS. DUFFIE: 7 property, I can't argue with you. That almost warrants 8 THE COURT: Yeah. 9 dismissal of that claim right there. 10 MS. DUFFIE: Dismissal of which claim? 11 THE COURT: Her claim to recover those 12 commissions. 13 MS. DUFFIE: So you mean --THE COURT: I don't know how the counts are 14 15 laid out. I haven't been dealing with this case 16 for a while. I don't have a half a day to 17 leisurely read through all of this. I try my best 18 to be overly prepared, but I don't see how, I mean, 19 you are conducting yourselves in Florida. 20 I think the laws that they have lied out 21 apply to participate in the brokerage business. 22 that why you are trying to characterize this as an 23 employee? She would still be subject to Florida 24 brokerage laws, wouldn't she? 25 MS. DUFFIE: Well, Your Honor, she only

Page 36 moved to Florida in 2015. 1 2 THE COURT: That is what I have written. 3 MS. DUFFIE: Right. And she began employment with the plaintiff much earlier. 4 5 THE COURT: Right. Before she got to Florida, you know, in the beginning of 2012. 6 7 Actually, you said she started as an intern. MS. DUFFIE: Right. She started working 8 9 from September of 2011 until February of 2018 and 10 then she became an analyst. And Your Honor, just to briefly address opposing counsel's position 11 12 about her employment agreement. My firm often 13 files lawsuits based on classification. 14 More often than not, employees misclassify 15 themselves or just adhere to whatever 16 classification was provided to them by their 17 employer. 18 THE COURT: Right. 19 MS. DUFFIE: But that is not a --20 THE COURT: Determinative. 21 It is not determinative. MS. DUFFIE: 22 That's correct. That's something we see often. 23 MR. CHASE: Judge, this was not a captive 24 individual. This was somebody way away. 25 THE COURT: I know, these are the factual

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arguments, but I am sure there are counter arguments about how she was controlled or what have you. But, all right, how do we organize this so that I can actually make some rulings?

MR. CHASE: Your Honor, here is what I suggest. We step back, the plaintiffs step back from the motions for partial summary judgment because there is a lot of moving parts and I think the more simple and discreet motion that the Court can rule on, particularly the motion to dismiss for forum non conveniens, that's a Fourth DCA case directly on point. There are a whole line of cases directly on point.

There has not been an adequate showing of excusable neglect, nothing that has been shown at all, and even if it was an attorney error, they haven't even said it was an error.

It was a tactical decision to move forward full steam in Florida until they decided they didn't want to. So the rule is crystal clear and it is a 60-day hard and fast rule. Use it or loose it. No exception for remands.

MR. KALISH: And Your Honor, this is Dan Kalish. Ms. Duffie is our local counsel. She doesn't know quite know the tactical strategies, I

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would default. The basic idea is that we were waiting to see what court we were going to be in.

We did not know if we were going to be in federal court or how had to be remanded to State court and as a result, we wanted to wait for that resolution before we started to file a lot of our two substantive motions.

There were two substantive motions that we wanted to present to the federal court in Florida or the state court for Florida and those were motion for to dismiss for failure to state a claim and motion to dismiss for forum non conveniens.

Our strategy was to see what court was appropriate and then decide. From our perspective, we didn't know quite how to file a motion to dismiss for forum non conveniens in the Florida state court when there is no pending action in the Florida state court, because it was in Federal court.

And the way we reviewed the rule was that if it is a Florida State court action, you have to file it within 60 days. If it is a Florida federal court action, you actually don't have to file it within 60 days, and actually there is not a time limit in Florida federal court. And it is not

Page 39 1 appropriate for a rule 12 motion. You are not 2 supposed to bring it as a 12 B motion. 3 You are supposed to bring it another way. That's why the way we viewed it was that we didn't 5 quite know what to do, but we thought the better reading was that if we were in Florida court, the 6 7 Florida procedures apply, the procedure that you have to file within 60 days, and that's why we 8 didn't do it in federal court. We intended to 10 once we got a ruling that we were going to be in 11 Federal court which we thought was more 12 appropriate. 13 Once the case was remanded, we recalculated 14 the 60-day calendar and we I ended up filing within 15 60 days that it was in Florida state court. 16 THE COURT: What was the date, it was 54 17 days before removal? 18 MS. DUFFIE: Yes, Your Honor. And then six days after it was 19 THE COURT: 20 remanded. 21 MS. DUFFIE: Correct. 22 THE COURT: So if you did consider the 23 federal court and tolling, it could have been on time. 24 25 Yes, I believe it was a day MS. DUFFIE:

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Page 40 early. 1 2 MR. CHASE: I don't know if I agree with 3 that, Judge. Even if it was timely, and it was not timely, as a matter of law, it shouldn't be granted 4 5 and we can argue the merits of that. THE COURT: Forgive me, and I don't mean to 6 7 be so piecemeal over this, but I wanted to resolve that timing issue, because it is not like they 8 9 could have filed a motion to protect the 60-day 10 limit while they were in federal court. 11 MR. CHASE: They could have dropped a 12 They could have said something. footnote. 13 is no reason why they could have filed a rule 14 12(b)(3). 15 THE COURT: I think that's the wrong number 16 on non conveniens, but challenges to venue. 17 They didn't do it. They filed MR. CHASE: a counterclaim and went forward full steam on 18 19 discovery. 20 THE COURT: That's the factor that to me 21 is not the 60-day time limit, but it is that 22 behavior of affirmatively litigating it here as 23 opposed to removing at your earliest convenience if 24 it is not convenient to try to take your stab at 25 something here.

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That's why I was trying to get a handle on exactly what motions you have filed in Florida. You haven't filed answer to the motion to dismiss, but you did file a counterclaim.

MR. CHASE: To the original complaint.

That was the time to file a motion to dismiss for forum non conveniens.

THE COURT: I don't know if it is required, but I think it just goes in the bundle of factors. It is my understanding of the forum non conveniens is that it's a balancing test. You know, all the different reasons to proceed in one forum versus the other, you pile them all up to see what outweighs the other.

MR. KALISH: If I could add on that,
because I know a lot about the California
litigation. There is a pending sexual harassment
case in California. It is our view and Mr. Chase
and I myself disagree, but our opinion is that it
was not going to dismiss the California federal
court action and we are going to have a lawsuit and
the factual disputes are human and the witnesses
are human and when we talk about the witnesses in
each state in terms of in California, we have
Audrey Yaboa who is one of the people who provided

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a declaration. She lives in California.

We have every single employee at the Los
Angeles office who he wants to basically depose who
we think are relevant to not only describe her
relationship between Manowitz and our client, but
also to describe exactly what Ms. Vysata did.

We also have another woman who has filed a lawsuit against Manowitz and Apartment Rental Associates in the California court and she was also a victim of sexual harassment. And there is an evidentiary rule that allows us to bring in similar instances of sexual harassment in similar situations we have had. So we have her testimony as well, too.

And although we will be able to depose all those people whether or not the case is in Florida. We will not be able to bring those people to testify in live court in Florida. So if we have a jury trial in Florida on the sexual harassment claims, we won't be able to, we cannot compel them to get on a plane and fly to Florida.

As a result, we are not going to have, the way we view it, about 80 percent of the witnesses we need to actually testify in the sexual harassment lawsuit if this case was in Florida.

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That's why we think it is a lot more appropriate in California. And one other thing that Your Honor that hasn't been discussed.

Mr. Chase has brought up a lot about the fact that they were the first to file in Florida and there is a presumption. We don't believe that presumption applies for a number of reasons, but one of them is that they didn't have a legal right to file their lawsuit in Florida state court.

You can only file a lawsuit in Florida state court if you have registered to do business in the State of Florida. They didn't do that.

They didn't actually do that until late September.

So when we think about sort of who filed first, the way we think the Court should look at this is who legally filed first. And it is our view that basically they did not file their action legally until late September at the earliest, and it is also another reason why that should moot the motion to dismiss.

THE COURT: You think that should moot it.

Does that defect in the foreclosure, if you don't have possession the day you file you are out of standing, but is that cured by filing.

MR. CHASE: Absolutely 100 percent, but it

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doesn't apply to individual. It is cured right away.

THE COURT: It is still unclear whether you consider this an individual or a corporate contract.

MR. KALISH: And Your Honor, I couldn't find case law. The case law in other states almost all states have a similar rule like that. Some states I have found have that you could cure it. Other states by, you know, just registering with the states. Other states, they say you can't cure it.

I looked at the Florida law and I wasn't able to find Florida law. My view is it is a position of first impression whether you could actually cure it. We would argue that they can't.

But even if they could cure it, we would argue that technically they shouldn't get the advantage that they filed their lawsuit first when they filed it properly and through all these presumptions of fairness, et cetera should have been considered legally filed in late September at the earliest.

MR. CHASE: I have two responses in response to that. Number one, that issue doesn't

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apply to the individual at all. Mr. Manowitz is a party and he was counterclaimed against as a party.

THE COURT: Really?

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MR. CHASE: And it is absolutely cured once that registration is done. It is done. With respect to this notion that there are so many people in California. Mr. Manowitz has submitted to the jurisdiction in Florida. ARA and the three people that are in the office, some of which don't even know Ms. Vysata, didn't work with her, they are newer people.

Ms. Vysata almost never was in the office. So this knowledge of people in the office is a fiction. There were 20 witnesses that we discussed in our opposition that are in Florida, particularly with respect to the sexual harassment claims. In detail about this dinner as a restaurant in Miami turns out it was at the Fountainbleu. That's Florida. All the witnesses are in Florida. That's all Florida.

There is discussions about flowers that were sent to Ms. Vysata's home in Boca Raton. Her mom saw. Her brother saw. Her neighbor saw. It was a huge deal. There was a giant section of the complaint devoted to that. The only witness in

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California would be Mr. Manowitz.

Mr. Manowitz has substantial connections in South Florida in Palm Beach County particularly. There is an office of Apartment Rental Associates, business that's connected in Florida.

So this California weight of gravity, if you take the attorneys out of the equation and imagine that Mr. Kalish, imagine that he is right here, why are we talking about California at all.

The west coast attorneys, the three west coast attorneys, it is more convenient for them, but how could it be inconvenient for Ms. Vysata in 2018 with the Uniform Interstate Discovery Act.

This notion that Ms. Yaboa, who by the way is a witness for the plaintiff in no shape that all of a sudden Ms. Vysata so desperately wants Ms. Yaboa to testify. We will be happy to bring Ms. Yaboa.

She will testify that Ms. Vysata not only declared herself a sophisticated person by the way, not only declared herself to be a self-employed person. It was affirmatively so. And she, in fact, also and this is in Ms. Yaboa's affidavit, told Ms. Vysata she is starting her other businesses.

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She is specifically self-employed. We will see the tax returns at one point. We will see it.

MR. KALISH: Your Honor, if I could just add. I think Mr. Chase is getting in the merits a little bit, and maybe we should focus on what is maybe a more convenient forum.

We disagree on a number of witnesses. It is true. He said there is going to be a lot more witnesses out of Florida. We believe there is going to be a lot more witnesses out of California. But one of the more important things I think that I want this Court to focus on is Mr. Chase went to the California court and made almost all of these identical arguments. And the California federal court dismissed this case, Your Honor, and we can do all of this in Florida.

And the California federal court gave a tentative ruling and I have attached that as one of my exhibits. It lists the tentative ruling. The tentative ruling is that California is going to deny ARA's and Manowitz's motion to dismiss.

And that essentially means there will almost surely be a federal court lawsuit in California with the same parties and overlapping issues. And we're going to have a situation that

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we have now. We're going to have different rulings from different courts. We're going to have different, sort of different discovery rulings, different rulings on res adjudicata and different rulings on the same situations.

And what Mr. Chase emphasized in the California courts is you shouldn't have two trials. You should choose one and the California court says that may all be good and dandy but my inclination is I'm not dismissing the California federal court action.

When you talk about forum non conveniens, they do say, I don't know why it is not inconvenient for Ms. Vysata to have the case in Florida. And that's probably right in the sense that, you know, it is not convenient for Ms. Vysata in the sense of traveling, but it is also not convenient for ARA and Manowitz to have the case in California.

And because almost surely the case in California will exist whatever this Court decides, it's just I'm not sure based on plaintiff's own argument doesn't make sense to have two trials in two different courts in two different parts of the country.

Page 49 1 MR. CHASE: May I respond? 2 THE COURT: We'll get there. I quess it 3 depends on how sliced up the issues can be. will get there. We have a little bit of time. Is 5 the claims that are brought here, the contractual claims that are brought here, are they also 6 7 cross-claimed or counterclaimed in California? My bottom line is what's the overlap of the 8 9 same two lawsuits? 10 MR. CHASE: I can address that. The 11 overlap is that there was not a contract claim 12 brought in California. 13 THE COURT: It was an employment claim. 14 MR. CHASE: Yes, but under the same 15 California labor law statute, it is the 16 counterclaim in this case. There is no rhyme or reason why two counts under the same California 17 18 labor law statute were brought and the counterclaim brought in this case in 2016 and a month later 19 20 other California labor law counts were brought. 21 So a couple clarifications with regard to 22 the hearing. Mr. Kalish wasn't in the courtroom. 23 He didn't appear telephonically in the courtroom he 24 wasn't there. The tentative ruling was issued 25 before the hearing.

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So what the court specifically held was I want to wait and ask the parties to submit a joint report on 11-28, on or before 11-28 after what Your Honor rules upon with respect to the motions that were referenced in that court. That's what the holding was of the court. There hasn't been a ruling by that court.

And I will say, because this transcript may be put to that court.

THE COURT: I hate to return the favor.

MR. CHASE: Judge, the California court stated that there was a belief that there cannot be a transfer of a federal court case to a state court case, which is correct, okay, because when we first moved to dismiss or in the alternative to transfer, it was in federal court, but the California court also, there was some discussion that there was not a belief that a federal court case and a state court case, that the claims really applied when there was two cases that were in different court systems.

We have found case law in the intended briefing, and that case law states that it doesn't matter if it is a state law case and a federal court case, the claim splitting doctrine applies

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across the board.

THE COURT: I think you will find this decision by Farmer drafted in the Fourth DCA that basically says that a federal EEOC Title Seven determination, is not res adjudicate and it is not claim splitting to then bring a Chapter 760 specific resource commission in federal court after the federal court, but we have not briefed on that that day.

We are playing chicken because the federal court wants to hear what I am going to do and I want to hear what they are going to do.

MR. KALISH: If you want, and this might be the best scenario so in my report saying this Court hasn't ruled or the Florida court hasn't ruled and wait until the California court rules, and that might advise this is Court how to do things.

You know, I am primarily stating my understanding of the Florida --

THE COURT: How tentative it was. It is not an order so it is not an order, but what I'm trying to figure out a way to go forward and how the California court and myself will communicate will be through your reports or maybe an order if I issue it.

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It seems to me that it hasn't gelled yet, but the determination of whether she was an employee of whether she was an independent contractor is going to be threshold to that California case.

If that's determined in the company's favor, then, that's just going to evaporate that case and then we all can be here.

MR. KALISH: No, can I add on that?
THE COURT: Please.

MR. KALISH: There is not a statute to prevent sexual harassment against employees in California. There is also a statute in California that prevents sexual harassment against independent contractors. So either Ms. Vysata is an independent contractor or an employee. We have filed lawsuits on both those California statutes.

So it does add certain damages possibly that are different, but even if --

THE COURT: I hear you. I know where you are going. I know there is a fight over California for more reasons than just convenience. The laws are different. That's the key issue, too, because I don't know the extent of her harassment when she was here or there, but if she has got this

Page 53 1 relationship with a California-based company, she 2 has a right to sue them there. And one of the California court's 3 consideration is going to be protecting their own 5 policies and their own rights. You can't raise similar statutory protections that court is going 6 7 to keep it in California. 8 MR. CHASE: And Judge, there is no public policy in California to extend California law to 10 non-citizens of California that holds the public 11 policy that does not extend it beyond California. 12 If Ms. Vysata wanted protection of 13 California laws, she could have stayed in California but she didn't. She is not an 14 15 independent contractor or an employee. 16 self-employed. 17 THE COURT: I think you got a difference of 18 She also works for a 19 MS. DUFFIE: 20 California employer. 21 THE COURT: Or a California contractor. 22 MR. CHASE: Or a client in California. 23 THE COURT: All right. 24 MR. KALISH: You can provide law that shows 25 that California law would apply if the conduct

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which is if Manowitz and ARA is based in California, then absolutely California law applies.

THE COURT: What I want to do, we're going to need a lot more time, unfortunately. I really wish I could have gotten more of my arms around this, the motion to dismiss and everything, maybe a couple of those particular issues.

I do think it is well taken that a transaction in Florida taken while she was in Florida was not consistent with those laws. I'm not making a ruling on that, but there might be a few of those that I can resolve first, but to me, this forum non conveniens, I don't find it untimely I don't know if I would call it excusable neglect, but I think that interruption of how the case was pending in Florida kind of, I don't even want to call it tolling, but maybe if we considered it tolling.

I think the timeliness issue, I may get over, but what's smarter to do in the combination of courts. If the federal court is going to proceed and keep the particular claims it has, maybe some of the claims I have are more appropriately transferred there.

Maybe if those these are both going to

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proceed simultaneously because of some Florida interest, I find I don't know where I'm going. But if I find it is not appropriate to transfer the entire case of California, maybe pieces of it so we are not duplicating or splitting causes of action.

MR. CHASE: I note that it is interesting that the defendant is now adopting our argument because what we have said is inconsistent and each time we file a motion, they file one later.

Here has been the time line. Florida,
Florida. Then they file California. We move to
dismiss California. Another Florida. Then the
discovery in Florida, discovery in Florida,
discovery in Florida. Motion to compel evidence in
Florida. Then remand. And then only then is a
motion to dismiss in Florida.

So we have been consistent that it all should be here. They have been all over the map and they would not even necessarily have personal jurisdiction over Ms. Vysata in California.

We could not have filed the lawsuit there initially because she is not a resident there and she is a self-employed person.

MS. DUFFIE: We agreed to submit to jurisdiction, Your Honor.

Page 56 1 MR. CHASE: And so is Mr. Manowitz. 2 THE COURT: If she is making all these 3 arguments and now told me she isn't, I have 4 something serious to say. 5 MR. CHASE: What they intended to file in California, what they should have done is file a 6 7 motion to dismiss on forum non conveniens on 560 instead of filing a counterclaim here. 8 9 THE COURT: The one ruling I'm going to 10 make today is I don't think the 60-day rule is a 11 bar. That does not mean that how far and how 12 affirmatively she went forward in this state court 13 is not going to weigh against transferring the 14 case. I am hearing you. 15 She took very affirmative steps to litigate 16 here in the State of Florida. The farther along 17 she let discovery go before filing and the more machinations and use Florida laws would bode 18 against the transfer. 19 20 MR. CHASE: And Judge, I can attach --21 THE COURT: I don't mean to use all of 22 those terms -- we're talking over him. 23 MR. KALISH: And your Honor, that's fine 24 and I would like an opportunity to explain exactly 25 what happened. That hasn't really been a focus of

Page 57 the briefing, but I would like to provide briefing 1 2 of exactly what happened in the Florida courts. What I think I need to do. 3 THE COURT: Ι have a ream of paper in front of me. Let's do 4 5 this. Let's get to this issue. If I could you take these and repackage them. I'm not trying to 6 7 make extra work. Let's get additional briefs on the forum 8 9 non conveniens, because I would like to and how it 10 relates to the federal court. How the federal 11 court is proceeding. What this issue is, what 12 decisions that judge makes is going to make a 13 difference. 14 MR. KALISH: Yes, sir. 15 MR. CHASE: Judge, could we move to the 16 motion to dismiss the complaint. 17 THE COURT: I'm going to hold off on that. 18 Sorry. Yeah, I have got three people waiting on 19 hearings. 20 MR. CHASE: I just don't want the time here 21 being used against the plaintiffs in California of, 22 judge the judge doesn't deny the motions to dismiss 23 and that being used as a sword in California. 24 THE COURT: No, I have to take the

transcript. I merely didn't reach them strictly as

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Page 58 a result of time and resources. It is no 1 2 commentary on the merit or whether I think they should be resolved here. 3 I think I have to have a better conceptual 5 understanding of the relationship between the two cases what will happen if they proceed forward 6 7 separately. MR. CHASE: Would it be more helpful for 8 9 the Court for us to do a two or three-page memo or 10 a longer one with all the attachments --11 THE COURT: The shorter the better. Give 12 me two memos and if you think that something is 13 misstated in those memos, do a response to each others memos. 14 15 MR. KALISH: Okay. We can do that and I 16 can work with opposing counsel and we can maybe 17 special set this for another date. THE COURT: I will time it as best as I 18 19 can. 20 MR. KALISH: I understand. 21 THE COURT: What I will end up doing is get 22 you all fit in. But probably have to be on call 23 for a hearing and I don't mind the telephonic 24 appearances. I have two or three trial weeks in 25 December but I get 24, 48 hours notice.

Page 59 leave, obviously if you guys are busy, I'm not 1 2 going to hold it against you if you couldn't make it, but I'm trying to foreshadow and get your 3 papers to me and then within, by the end of the 4 5 month, I know with the holiday and everything and what we will do is revisit. 6 7 Why don't we have a conference call just for scheduling purposes. I do those from chambers. 8 I have all counsel get together and send me a call 10 in number and we won't talk about merits, just 11 coordination and you guys can inform me about 12 things, the scheduling of the California court. 13 MS. DUFFIE: We could call your assistant 14 to set that up. 15 THE COURT: Yeah. 16 MR. CHASE: Okay. 17 THE COURT: When you guys are ready. 18 MR. KALISH: Thank you very kindly. 19 THE COURT: When you have done your briefs 20 in this, summary memos, bullet points are great 21 If they are not disputed points, if you 22 guys are agreement on points --23 MR. CHASE: With a time frame. 24 THE COURT: Yeah, I know. And if California is going to go forward with the case, 25

Page 60 1 regardless of what I do, I need to know the scope 2 That may help me define the scope of the 3 case here. Excuse me that I'm not more knowledgable to 5 give you an example, but there may be part of this case that would be better in California matched up 6 7 to whatever part of the case is there. 8 brokerage sale is on a Florida sale of property, I have a stronger interest from the policy side of 10 enforcing law on the Florida residency contractor. 11 It may even be, I don't want to be accused 12 of splitting causes of action, but maybe not all of 13 this is proper in California, either. Sorry I couldn't do more for you guys today. 14 15 MR. KALISH: Thank you for your time. 16 MR. CHASE: Thank you for your time. 17 THE COURT: Happy Thanksgiving everyone. 18 19 (Whereupon the proceedings were concluded 20 at 2:50 p.m.) 21 22 23 24 25

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 1
     STATE OF FLORIDA
 2
 3
     COUNTY OF PALM BEACH
 4
 5
                I, Rick White, C.S.R., and R.P.R., hereby
 6
 7
     certify that I was authorized and did
     stenographically report the foregoing proceedings
 8
     and that this transcript is a true record of the
 9
10
     proceedings before the Court.
11
12
                I further certify that I am not a
13
     relative, employee, attorney, or counsel for any of
14
     the parties nor am I a relative or employee of any
15
     of the parties; attorney of counsel connected with
16
     the action, nor am I financially interested in the
17
     action.
18
19
                DATED this 29th day of November, 2018.
                My Commission #FF89792
20
                Expires July 12, 2019
21
22
                Rick White, R.P.R., C.S.R.
23
24
25
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